# Effective and Compliance Dates Applicable to Retailers, Manufacturers, Importers, and Distributors of Newly Deemed Tobacco Products

#### **Quick Facts**

- Retailers that mix and prepare e-liquids or create or modify vaporizers will be regulated as both retailers and manufacturers.
- Importers of tobacco products must ensure that the tobacco products they import are in compliance with the law.

The Tobacco Control Act gave FDA immediate authority to regulate cigarettes, cigarette tobacco, roll-your-own tobacco, and smokeless tobacco. On May 10, 2016, FDA issued a final rule extending its tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), including electronic nicotine delivery systems (ENDS) – such as e-cigarettes and vape pens – all cigars, hookah (waterpipe) tobacco, pipe tobacco, nicotine gels, and certain dissolvables.

On the following chart, we have identified the primary party for complying with the requirements. However, we note that failure to comply with these requirements may render a tobacco product adulterated, misbranded, or both, and it is unlawful for any entity to sell or distribute an adulterated and/or misbranded product in interstate commerce.

## Regulations To Prevent Youth Access to Tobacco Products (Found at 21 CFR 1140)

Certain provisions of the deeming regulation only apply to "covered tobacco products."

A "covered tobacco product" is any tobacco product deemed to be subject to the Federal Food, Drug, and Cosmetic Act pursuant to §1100.2, but excludes any component or part that is not made or derived from tobacco. Examples include: e-cigarettes, e-liquid, cigars, hookah (waterpipe) tobacco, pipe tobacco, and dissolvables. Examples of components or parts that are not covered tobacco products include: a pipe or an ENDS atomizer sold without liquid nicotine.

Provision	Applicable Newly Deemed Products	Effective Date	Retailers	Manufacturers	Importers	Distributors
Only sell to customers age 18 or older and check photo ID of everyone under age 27	All covered tobacco products	August 8, 2016	Х			
Do not give away free samples	All	August 8, 2016	X	X	X	X
Vending machine     Vending machine sales are allowed if in a facility where those under 18 years of age are neither present nor permitted at any time	All covered tobacco products	August 8, 2016	X			

### **Required Warning Statements**

Provision	Applicable Newly Deemed Products	Effective Date	Retailers	Manufacturers	Importers	Distributors
Product packages and ads must contain the addictiveness warning statement  • "WARNING: This product contains nicotine. Nicotine is an addictive chemical."  • The warning must follow size and format requirements	Cigarette tobacco, roll-your-own tobacco, and covered tobacco products (other than cigars and those covered tobacco products that do not contain nicotine)	Manufacturers, importers, distributors, and retailers who direct their own advertising: Advertisements must bear the addictiveness warning beginning May 10, 2018  Manufacturers cannot manufacture products with non-compliant packages beginning May 10, 2018 and cannot distribute such products beginning June 11, 2018, irrespective of the date of manufacture  Retailers cannot offer for sale, sell, distribute, or import products with non-compliant packages beginning May 10, 2018 unless the retailer falls within the retailer safe harbor <sup>1</sup>	X	X	X	X

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<sup>&</sup>lt;sup>1</sup> A retailer of any cigarette tobacco, roll-your own tobacco, or covered tobacco products (other than cigars) will not be in violation of this section for packaging that: (i) Contains a health warning; (ii) Is supplied to the retailer by the tobacco product manufacturer, importer, or distributor who has the required state, local, or Alcohol and Tobacco Tax and Trade Bureau (TTB)-issued license or permit, if applicable, and (iii) Is not altered by the retailer in a way that is material to the requirements of this section.

Provision	Applicable Newly Deemed Products	Effective Date	Retailers	Manufacturers	Importers	Distributors
Product packages and ads of covered tobacco products that do not contain nicotine may bear an alternative warning statement:  • "This product is made from tobacco."	Covered tobacco products that do not contain nicotine	Manufacturers, importers, distributors, and retailers who direct their own advertising: Advertisements must bear the alternative warning beginning May 10, 2018	Х	Х	х	X
<ul> <li>Manufacturers must submit to FDA a self-certification</li> <li>For more information</li> </ul>		Manufacturers cannot manufacture products with non-compliant packages beginning May 10, 2018 and cannot distribute such products beginning June 11, 2018, irrespective of the				
visit FDA.gov and search for "deeming final rule"		Retailers cannot offer for sale, sell, distribute, or import products with non-compliant packages beginning May 10, 2018 unless the retailer falls within the safe harbor <sup>2</sup>				

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<sup>&</sup>lt;sup>2</sup> A retailer of any covered tobacco products that does not contain nicotine and may bear the alternative warning statement will not be in violation of this section for packaging that: (i) Contains a health warning; (ii) Is supplied to the retailer by the tobacco product manufacturer, importer, or distributor who has the required state, local, or Alcohol and Tobacco Tax and Trade Bureau (TTB)-issued license or permit, if applicable, and (iii) Is not altered by the retailer in a way that is material to the requirements of this section.

Provision	Applicable Newly Deemed Products	Effective Date	Retailers	Manufacturers	Importers	Distributors
Rotational cigar warning statements on product packages and ads  • Cigar product packages and ads must contain warnings that follow size format, rotational, and distribution requirements  • For cigars sold individually without product packaging, retailers post the warnings at the point-of-sale instead of directly on the product packages  • For more information visit FDA.gov and search for "deeming final rule"	Cigars	Manufacturers, importers, distributors, and retailers who direct their own advertising: Advertisements must bear one of the required warnings beginning May 10, 2018  Manufacturers cannot manufacture products with non-compliant packages beginning May 10, 2018 and cannot distribute such products beginning June 11, 2018, irrespective of the date of manufacture  Retailers cannot offer for sale, sell, distribute, or import products with non-compliant packages beginning May 10, 2018 unless the retailer falls within the safe harbor <sup>3</sup>	X	X	X	X

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<sup>&</sup>lt;sup>3</sup> A cigar retailer will not be in violation of this section for packaging that: (i) Contains a health warning; (ii) Is supplied to the retailer by the tobacco product manufacturer, importer, or distributor who has the required state, local, or Alcohol and Tobacco Tax and Trade Bureau (TTB)-issued license or permit, if applicable, and (iii) Is not altered by the retailer in a way that is material to the requirements of this section.

Provision	Applicable Newly Deemed Products	Effective Date	Retailers	Manufacturers	Importers	Distributors
Point of sale warning statement requirement for cigars sold individually without packaging	Cigars sold individually without packaging	May 10, 2018	X			
<ul> <li>Specific placement and formatting requirements</li> </ul>						
<ul> <li>Sign must bear all six required warnings</li> </ul>						
<ul> <li>For more information visit FDA.gov and search for "deeming final rule"</li> </ul>						
Cigar warning plans on how warnings will be randomly displayed and distributed on packages and rotated on advertisements must be submitted to and approved by the FDA	Cigars	Warning plans must be submitted by May 10, 2017	X <sup>4</sup>	Х	Х	Х
For more information visit FDA.gov and search for "deeming final rule"						

<sup>4.</sup> This applies to retailers that materially alter the health warning supplied by a tobacco product manufacturer, importer, or distributor. It also applies to retailers who direct their own advertisements for the tobacco product.

#### **Premarket Review Requirements**

Finished Tobacco Product - A tobacco product, including all components and parts, sealed in final packaging intended for consumer use (e.g., filters or filter tubes sold separately to consumers or as part of kits). Note that this definition is different from "covered tobacco product."

Although new, newly deemed tobacco products are subject to the premarket review requirements of the FD&C Act, for such newly deemed products that were on the market as of August 8, 2016, FDA is providing two compliance periods: One for submission and FDA receipt of applications and one for obtaining premarket authorization. Unless FDA has issued an order denying or refusing to accept the submission, products for which timely premarket submissions have been submitted by the applicable compliance date identified below will be subject to a continued compliance period for 12 months after the initial compliance period. Once the continued compliance period ends, new tobacco products on the market without authorization will be subject to enforcement. Products entering the market after August 8, 2016 are not covered by the foregoing compliance policy and will be subject to enforcement if marketed without authorization after August 8, 2016.

Compliance Period	Newly Deemed Products	Compliance Date	Retailers	Manufacturers	Importers	Distributors
Compliance period for manufacturers to submit a substantial equivalence exemption request	New <sup>5</sup> , newly deemed finished tobacco products <sup>6</sup> that were on the market as of August 8, 2016	August 8, 2017		Х	Х	
For more information visit FDA.gov and search for "substantial equivalence"						

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<sup>&</sup>lt;sup>5</sup> A "new tobacco product" is any tobacco product (including those products in test markets) that was not commercially marketed in the United States as of February 15, 2007 or any modification (including a change in design, any component, any part, or any constituent, including a smoke constituent, or in the content, delivery or form of nicotine, or any other additive or ingredient) of a tobacco product where the modified product was commercially marketed in the United States after February 15, 2007.

Compliance Period	Newly Deemed Products	Compliance Date	Retailers	Manufacturers	Importers	Distributors
Compliance period for manufacturers to submit a substantial equivalence application	New, newly deemed finished tobacco products <sup>7</sup> that were on the market as of August 8, 2016	February 8, 2018		х	х	
For more information visit FDA.gov and search for "substantial equivalence"						
Compliance period for manufacturers to submit a premarket tobacco product application	New, newly deemed finished tobacco products that were on the market as of August 8, 2016	August 8, 2018		Х	Х	
For more information visit FDA.gov and search for "substantial equivalence"						

<sup>&</sup>lt;sup>6</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the premarket authorization requirements to newly regulated finished tobacco products at this time.

<sup>&</sup>lt;sup>7</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the premarket authorization requirements to newly regulated finished tobacco products at this time.

<sup>&</sup>lt;sup>8</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the premarket authorization requirements to newly regulated finished tobacco products at this time.

#### **Other Provisions**

Provision	Newly Deemed	Effective/Compliance	Retailers	Manufacturers	Importers	Distributors
	Products	Date				
Cigar and pipe tobacco	Cigars and pipe	Domestic		X	X	
user fees	tobacco	manufacturers and				
		importers of cigars				
<ul> <li>Data must be</li> </ul>		and pipe tobacco				
reported to		must report data no				
calculate fees and		later than August 20,				
payments must be		2016				
made						
For more						
information visit						
FDA.gov and						
search for						
"tobacco user						
fees"						
Registration of	Finished tobacco	December 31, 2016		Х	X <sup>10</sup>	
establishments engaged in	products <sup>9</sup>					
the manufacture,						
preparation,						
compounding, or						
processing of a tobacco						
product and product						
listings						

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<sup>&</sup>lt;sup>9</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the registration and product listing requirements to newly regulated finished tobacco products at this time.

<sup>&</sup>lt;sup>10</sup> Only to the extent the importer repackages or otherwise changes the container, wrapper, or labeling of any tobacco product package.

Provision	Newly Deemed	Effective/Compliance	Retailers	Manufacturers	Importers	Distributors
	Products	Date				
Ingredient listing	Finished tobacco	For products on the		X	X	
	products <sup>11</sup>	market on August 8,				
<ul> <li>For more</li> </ul>		2016:				
information visit		February 8, 2017 or				
FDA.gov and		August 8, 2017 for				
search for		small-scale tobacco				
"tobacco		product				
ingredients"		manufacturers <sup>12</sup>				
		or				
		For products entering				
		the market after				
		August 8, 2016:				
		90 days prior to				
		marketing				
Harmful and potentially	Finished tobacco	August 8, 2019		Х	Х	
harmful constituents	products <sup>13</sup>	or				
(HPHCs)		For products entering				
		the market after				
		August 8, 2019:				
For more		90 days prior to				
information visit		marketing				
FDA.gov and						
search for "HPHC"						

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<sup>&</sup>lt;sup>11</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the ingredient listing requirements to newly regulated finished tobacco products at this time.

<sup>&</sup>lt;sup>12</sup> FDA considers "small-scale tobacco product manufacturers" to be a manufacturer of any regulated tobacco product with 150 employees or fewer and annual total revenues of \$5,000,000 or less.

<sup>&</sup>lt;sup>13</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the HPHC reporting requirements to newly regulated finished tobacco products at this time.

Provision	Newly Deemed	Effective/Compliance	Retailers	Manufacturers	Importers	Distributors
	Products	Date				
Tobacco health documents	Finished tobacco	February 8, 2017		Х	X	
	products <sup>14</sup>	or				
<ul> <li>For more</li> </ul>		August 8, 2017 for				
information visit		small-scale tobacco				
FDA.gov and		product				
search for		manufacturers <sup>15</sup>				
"tobacco health						
documents"						

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<sup>&</sup>lt;sup>14</sup> Note that while that the deeming rule extends FDA's tobacco product authority to all tobacco products (except for accessories of newly deemed tobacco products), FDA intends to limit enforcement of the tobacco health document submission requirements to newly regulated finished tobacco products at this time.

<sup>&</sup>lt;sup>15</sup> FDA considers "small-scale tobacco product manufacturers" to be a manufacturer of any regulated tobacco product with 150 employees or fewer and annual total revenues of \$5,000,000 or less.

Provision	Applicable Newly Deemed Products	Effective/ Compliance Date	Applies to Retailers	Applies to Manufacturers	Applies to Importers	Applies to Distributors
Prohibition on the introduction into interstate commerce of products that contain "light," "low," "mild," or other similar descriptors in the label, labeling, or advertising of such products without a modified risk tobacco product order in effect	All	Stop manufacturing: August 8, 2017  Stop distribution into interstate commerce: September 8, 2017	X	X	X	х
For more information visit FDA.gov and search for "modified risk"						
Prohibition on the introduction into interstate commerce of modified risk tobacco products (other than those described above) without a modified risk tobacco product order in effect	All	August 8, 2016	Х	Х	Х	Х
<ul> <li>For more information visit</li> <li>FDA.gov and search for</li> <li>"modified risk"</li> </ul>						

Provision	Applicable Newly Deemed Products	Effective/ Compliance Date	Applies to Retailers	Applies to Manufacturers	Applies to Importers	Applies to Distributors
Tobacco products will be considered misbranded unless they bear a label containing the following information:  • The name and place of business • Quantity of the contents • Percentage of domestic and foreign-grown tobacco • The statement: "Sale only allowed in the United States" on labels, packaging, and shipping containers of tobacco products	All products in package form	May 10, 2018		X	X	
All required label and labeling statements must be prominent and in such terms that render it likely to be read and understood	All	August 8, 2017		X	Х	